Microsoft Online Services

SOLUTIONS THAT WORK THE WAY PEOPLE DO

Microsoft | Volume Licensing

Cloud computing provides the power to connect, enliven, and simplify our daily lives. For organizations, cloud computing makes it possible to lower costs and increase efficiencies. It also creates opportunities to do new things in new ways, like entering new markets, forming new business models, and creating new customer experiences. The cloud provides individuals with the power to organize daily life and collaborate more effectively by enabling anytime access to data on any device.

Microsoft approaches the cloud with a singular vision for improving organizational productivity. This approach gives organizations the flexibility and control to choose the best way to take advantage of the power of the cloud while building off existing IT systems and investments. The cloud can be additive to the applications, platform, and infrastructure your organization has in place today, and can help build off of your existing strengths.

Microsoft® Online Services is enterprise-class software delivered as subscription services. Online Services complement your existing Microsoft on-premise solutions for users with desktop PCs and for users accessing applications via a web browser. By choosing Microsoft Online Services you can combine the power of robust desktop-based applications with the flexibility of fully-hosted Internet services, providing an integrated experience with a consistent look and feel from virtually any device, in almost any location.

→ *Microsoft helped us launch from a legacy infrastructure to a solution that provided better business value to all our people.*

Keith Flowers
Director of Enabling Technologies
Coca-Cola Enterprises

Microsoft Online Services **Benefits**

Microsoft Online Services gives you the flexibility to determine how and where you deploy and manage your IT infrastructure and line-of-business (LOB) applications. Whether you need on-premise software, hosted in the cloud software, or even a hybrid solution, you can do the following:

Combine on-premise and Microsoft hosted services

Microsoft and its partners offer software and services that customers can deploy for a broad range of scenarios.

Deploy solutions rapidly

Whether you are responding to changing market conditions or updating your IT infrastructure, Microsoft can help you get your infrastructure up and running quickly.

Ensure that you have the most current Microsoft licensed product versions

Receive the latest features and functionality automatically without having to purchase new software licenses.

Lower your up-front investment

Since Microsoft manages the IT infrastructure, it can help you save money on hardware and software expenses so you can reallocate budget to other business-critical projects.

Ease migration

By using Microsoft Online Services, you can migrate from a different platform and transition your users without the high up-front hardware costs.

Get secure and reliable access

Microsoft has invested in a global network of data centers that gives you around-the-clock and security-enhanced access to all of your business-critical collaboration services.

→ *Microsoft Online Services are available as standalone services and are offered through traditional Microsoft Volume Licensing programs. Customers with more transactional needs can employ the agility and flexibility of the Microsoft Online Subscription Program. See page 4 for additional details.*

Microsoft Online Services **Offerings**

Software On-Premise

Desktop PC and Server Applications

Microsoft Online Services

Microsoft Office 365
Coming 2011
- Microsoft Office Professional Plus
- Microsoft Exchange Online
- Microsoft® SharePoint® Online
- Microsoft® Lync™ Online

Microsoft Business Productivity Online Standard Suite (BPOS-S)
- Microsoft Exchange Online
- Microsoft SharePoint Online
- Microsoft Office Live Meeting
- Microsoft Office Communications Online

Extra Storage Available
- Microsoft SharePoint Online Extra Storage

Windows Azure™ Platform
- Windows Azure
- SQL Server
- AppFabric

Microsoft Dynamics CRM Online

Windows Intune™
Coming 2011

Add Online Services to On-Premise Servers

Communication and Collaboration
- Microsoft Exchange Hosted Archive
- Microsoft Exchange Hosted Encryption
- Microsoft® Groove® Enterprise Services
- Microsoft Office Live Communications Server Public Instant Messaging Connectivity (LCSPIC)
- Microsoft Office Live Meeting
- Tellme

Security
- Microsoft® Forefront® Online Protection for Exchange
- Microsoft Forefront for Office Communications Server
- Microsoft Forefront Client Security
- Microsoft Forefront Protection 2010 for Exchange Server
- Microsoft Forefront Protection 2010 for SharePoint

Reference
- Microsoft Learning Solutions
- Bing™ Maps

Purchase Options	Enterprise Agreement	Campus and School Agreement	Microsoft Online Subscription Program	Other Volume Licensing Programs
Microsoft Office 365 *Coming 2011*	✓	✓	✓	
Microsoft Business Productivity Online Suite	✓	✓	✓	
Windows Azure Platform	✓		✓	
Microsoft Dynamics CRM Online	✓	✓		
Windows Intune *Coming 2011*	✓	✓	✓	
Other Online Services	✓	✓		✓

Microsoft Online Services **Product Descriptions**

Microsoft provides a comprehensive portfolio of products and services across the cloud.

Suites

Microsoft Office 365
Coming 2011

Access email, documents, contacts, and calendars on nearly any device, and work seamlessly with Microsoft Office, Microsoft SharePoint, Microsoft Exchange and Microsoft Lync. Microsoft Office 365 brings together cloud versions of its most trusted communications and collaboration products with the latest version of its desktop software and companion Web Apps.

Microsoft Business Productivity Online Standard Suite (BPOS-S)

Subscribe if you want dynamic hosted solutions that combine the power of high-quality desktop PC-based applications with the flexibility of fully-hosted Internet services. This suite offers significant cost savings for the most commonly used hosted services: Exchange Online, SharePoint Online, Office Communications Server Online, and Office Live Meeting.

Standalone Services

Microsoft Exchange Online

Provide employees access to their email, calendar, and contacts from anywhere, using any Internet capable device. Users can rapidly deploy, flexibly expand, and design Exchange Online to be securely administered using a powerful yet simple remote web-based console.

Microsoft SharePoint Online

Based on the familiar SharePoint collaboration platform, SharePoint Online provides a single, integrated location where employees can efficiently collaborate with team members, share knowledge, and find organizational resources and information.

Microsoft Office Communications Online

Get the power of unified communications no matter where you are. Office Communications provides your organization with next-generation communications capabilities, including presence, instant messaging (IM), and PC-to-PC audio and video calling.*

Microsoft Office Live Meeting

Connect with colleagues and customers through real-time meetings, training sessions, and events using only a PC with Internet connection. With hosted web conferencing and services, you can collaborate with others without the cost and hassle of travel.

Microsoft Dynamics CRM Online

Find, keep, and grow customer relationships. Quickly centralize customer information and streamline business processes with a system that quickly adapts to your unique business needs.

Windows Azure Platform

Build new applications to run from the cloud or enhance existing applications with cloud-based capabilities. The Windows Azure platform is an Internet-scale cloud services platform, hosted in Microsoft data centers, and provides an operating system and a set of developer services that customers can use individually or together.

Windows Intune
Coming 2011

Simplify how your business manages and secures your PCs using Windows cloud services and Windows 7—so your computers and users can operate at peak performance, from virtually anywhere. Windows Intune is a comprehensive solution that includes PC management, malware protection, Windows upgrades, and more.

Extra Storage for BPOS-S

SharePoint Online

Gives users read-only access to portals along with the capability to fill out forms.

* Office Communications Online requires separate purchase and installation of Microsoft Office Communicator 2007 R2.

Microsoft Online Services **Purchase Options**

Microsoft Online Services are available as stand-alone services and are offered through traditional Microsoft Volume Licensing. Customers with an Enterprise Agreement or Campus and School Agreement can add services through their existing agreement for simplicity and valuable cost savings.

Transactional customers can benefit from the agility and flexibility of a subscription service through the Microsoft Online Subscription Program (MOSP).

Microsoft offers the following two easy options to add its Online Services:

Option one:

Add Online Services through Microsoft Volume Licensing

www.microsoft.com/licensing

Organizations with an existing Enterprise Agreement (EA), Enterprise Subscription Agreement (EAS), or Campus and School Agreement (CASA) can add services through their existing agreement for simplicity and valuable cost savings. Contact your Microsoft account manager or local reseller for more details.

Option two:

Microsoft Online Subscription Program

www.microsoft.com/online

The Microsoft Online Subscription Program is ideal for any organization with five or more desktop PCs. Subscribe to only the software you need and receive guaranteed pricing for a 12-month term. To subscribe, please visit **www.microsoft.com/online.**

More than 9,000 Microsoft valued channel partners can assist you with ordering, providing a quote, or offering additional services. Visit **www.microsoft.com/online/partner.aspx** to find a partner in your area.

Get started today!

Go to www.microsoft.com/online or www.microsoft.com/licensing/online-services/ for more information. You may also contact your Microsoft account manager or preferred reseller to discuss in more detail.

Microsoft | Volume Licensing